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Fluency TX DIR Per Asset Pricing

Fluency PN	Per Asset Pricing Option	Presidio Pricing	Suggested Retail Price per Asset	TX DIR Discount %	TX DIR Cost per Asset	Description
SMB CAPACITY		Description: Fluency SMB SIEM Capacity Services Supporting Ingress Of All Data Sources - One Year of Data Retention				
FC-ASSET-365	25 - 1,500	\$5.00	\$6.00	10%	\$5.40	Fluency SIEM SaaS Per Asset Services for Government - One Year of Data Retention

Fluency TX DIR Volume Pricing

Fluency PN	Total GB/Day Range	Presidio Pricing	Suggested Retail Price	TX DIR Discount %	TX DIR Cost	Description
GOVERNMENT SMB CAPACITY		Description: Fluency SMB SIEM Capacity Services Supporting Ingress Of All Data Sources - One Year of Data Retention				
FC-SMB-365-T0	1 to 5	\$10,418.14	\$13,890.85	10%	\$12,501.76	Fluency Government SMB SIEM SaaS Services - One Year of 5Gb/day Data Retention
FC-SMB-365-T1	5.1 to 10	\$18,342.53	\$24,456.71	10%	\$22,011.04	Fluency Government SMB SIEM SaaS Services - One Year of 10Gb/day Data Retention
FC-SMB-365-T2	10.1 to 15	\$22,849.29	\$30,465.73	10%	\$27,419.15	Fluency Government SMB SIEM SaaS Services - One Year of 15Gb/day Data Retention
FC-SMB-365-T3	15.1 to 20	\$30,015.05	\$40,020.07	10%	\$36,018.06	Fluency Government SMB SIEM SaaS Services - One Year of 20Gb/day Data Retention
FC-SMB-365-T4	20.1 to 24	\$34,551.86	\$46,069.15	10%	\$41,462.23	Fluency Government SMB SIEM SaaS Services - One Year of 24Gb/day Data Retention
GOVERNMENT ENTERPRISE CAP		Description: Fluency Enterprise SIEM Capacity Services Supporting Ingress Of All Data Sources - One Year of Data Retention				
FC-GOV-365-25	25	\$36,504.79	\$48,673.05	7%	\$45,265.94	Fluency Government SIEM SaaS Services - One Year of 25Gb/day Data Retention
FC-GOV-365-50	50	\$56,785.23	\$75,713.64	7%	\$70,413.69	Fluency Government SIEM SaaS Services - One Year of 50Gb/day Data Retention
FC-GOV-365-75	75	\$77,065.67	\$102,754.23	7%	\$95,561.43	Fluency Government SIEM SaaS Services - One Year of 75Gb/day Data Retention
FC-GOV-365-100	100	\$97,346.10	\$129,794.81	7%	\$120,709.18	Fluency Government SIEM SaaS Services - One Year of 100Gb/day Data Retention
FC-GOV-365-175	175	\$153,229.98	\$204,306.65	7%	\$190,005.18	Fluency Government SIEM SaaS Services - One Year of 175Gb/day Data Retention
FC-GOV-365-250	250	\$210,315.66	\$280,420.89	7%	\$260,791.43	Fluency Government SIEM SaaS Services - One Year of 250Gb/day Data Retention
FC-GOV-365-375	375	\$267,401.34	\$356,535.13	7%	\$331,577.67	Fluency Government SIEM SaaS Services - One Year of 375Gb/day Data Retention
FC-GOV-365-500	500	\$300,000.00	\$432,649.37	7%	\$402,363.92	Fluency Government SIEM SaaS Services - One Year of 500Gb/day Data Retention
FC-GOV-365-625	625	\$345,000.00	\$486,730.54	7%	\$452,659.41	Fluency Government SIEM SaaS Services - One Year of 625Gb/day Data Retention
FC-GOV-365-750	750	\$385,000.00	\$540,811.72	7%	\$502,954.90	Fluency Government SIEM SaaS Services - One Year of 750Gb/day Data Retention
FC-GOV-365-1000	1,000	\$475,000.00	\$633,333.37	7%	\$589,000.03	Fluency Government SIEM SaaS Services - One Year of 1,000Gb/day Data Retention
FC-GOV-365-500	5,000	\$1,750,000.00	\$2,333,333.45	7%	\$2,170,000.11	Fluency Government SIEM SaaS Services - One Year of 500Gb/day Data Retention

FC-GOV-365-625	10,000	\$3,300,000.00	\$4,400,000.22	7%	\$4,092,000.20	Fluency Government SIEM SaaS Services - One Year of 625Gb/day Data Retention
FC-GOV-365-750	15,000	\$4,300,000.00	\$5,733,333.62	7%	\$5,332,000.27	Fluency Government SIEM SaaS Services - One Year of 750Gb/day Data Retention

Fluency TX DIR Long Term Storage						
Fluency Cloud Storage Subscription PN	Total GB/Day Range	Presidio Pricing	Suggested Retail Price	TX DIR Discount %	TX DIR Cost	Description
YEARS (2 - 6) LONG TERM STORAGE Each YR					All Pricing on a Per Year Basis	
FC-STOR-365-25	25	\$2,474.90	\$3,299.86	10%	\$2,969.88	AWS Cold Storage - Per Year of 25GB/day Data Retention
FC-STOR-365-50	50	\$4,784.80	\$6,379.74	10%	\$5,741.76	AWS Cold Storage - Per Year of 50GB/day Data Retention
FC-STOR-365-75	75	\$7,012.21	\$9,349.62	10%	\$8,414.66	AWS Cold Storage - Per Year of 75GB/day Data Retention
FC-STOR-365-100	100	\$9,239.62	\$12,319.50	10%	\$11,087.55	AWS Cold Storage - Per Year of 100GB/day Data Retention
FC-STOR-365-175	175	\$18,479.24	\$24,638.99	10%	\$22,175.09	AWS Cold Storage - Per Year of 175GB/day Data Retention
FC-STOR-365-250	250	\$27,718.86	\$36,958.49	10%	\$33,262.64	AWS Cold Storage - Per Year of 250GB/day Data Retention
FC-STOR-365-375	375	\$36,958.48	\$49,277.98	10%	\$44,350.18	AWS Cold Storage - Per Year of 375GB/day Data Retention
FC-STOR-365-500	500	\$46,198.11	\$61,597.48	10%	\$55,437.73	AWS Cold Storage - Per Year of 500GB/day Data Retention
FC-STOR-365-625	625	\$57,335.15	\$76,446.87	10%	\$68,802.18	AWS Cold Storage - Per Year of 625GB/day Data Retention
FC-STOR-365-750	750	\$68,472.19	\$91,296.26	10%	\$82,166.63	AWS Cold Storage - Per Year of 750GB/day Data Retention
FC-STOR-365-1000	1,000	\$90,746.28	\$120,995.04	10%	\$108,895.54	AWS Cold Storage - Per Year of 1,000GB/day Data Retention