**EXABEAM PRICE LIST**
**Region: Americas**
**Effective Date: August 1, 2023**

### Product - SLM

| Product - SLM | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-50-GB-1-YR | 50 | 1 | A | $31,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-100-GB-1-YR | 100 | 1 | A | $53,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 300 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-300-GB-1-YR | 300 | 1 | A | $124,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-500-GB-1-YR | 500 | 1 | A | $196,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-1000-GB-1-YR | 1,000 | 1 | A | $361,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 5,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-5000-GB-1-YR | 5,000 | 1 | A | $1,582,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 10,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-10000-GB-1-YR | 10,000 | 1 | A | $3,136,000 |
| Exabeam Security Log Management | Exabeam Security Log Management - 1 Year Subscription for up to 15,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-15000-GB-1-YR | 15,000 | 1 | A | $4,690,000 |

### Product - SLM Add-on GB/Day

| Product - SLM Add-on GB/Day | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Log Management | Exabeam Security Log Management Add-on - 1 Year Subscription Add-on for up to 25 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-ADDON-25-GB-1-YR | 25 | 1 | A | $10,000 |
| Exabeam Security Log Management | Exabeam Security Log Management Add-on - 1 Year Subscription Add-on for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-ADDON-50-GB-1-YR | 50 | 1 | A | $18,000 |
| Exabeam Security Log Management | Exabeam Security Log Management Add-on - 1 Year Subscription Add-on for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-ADDON-100-GB-1-YR | 100 | 1 | A | $36,000 |
| Exabeam Security Log Management | Exabeam Security Log Management Add-on - 1 Year Subscription Add-on for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-ADDON-500-GB-1-YR | 500 | 1 | A | $162,000 |
| Exabeam Security Log Management | Exabeam Security Log Management Add-on - 1 Year Subscription Add-on for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SLM-ADDON-1000-GB-1-YR | 1000 | 1 | A | $311,000 |

### Product - SIEM

| Product - SIEM | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-50-GB-1-YR | 50 | 1 | A | $36,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-100-GB-1-YR | 100 | 1 | A | $62,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 300 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-300-GB-1-YR | 300 | 1 | A | $145,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-500-GB-1-YR | 500 | 1 | A | $228,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-1000-GB-1-YR | 1,000 | 1 | A | $421,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 5,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-5000-GB-1-YR | 5,000 | 1 | A | $1,845,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 10,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-10000-GB-1-YR | 10,000 | 1 | A | $3,658,000 |
| Exabeam SIEM | Exabeam SIEM - 1 Year Subscription for up to 15,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-15000-GB-1-YR | 15,000 | 1 | A | $5,471,000 |

### Product - SIEM Add-on GB/Day

| Product - SIEM Add-on GB/Day | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam SIEM | Exabeam SIEM Add-on - 1 Year Subscription Add-on for up to 25 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-ADDON-25-GB-1-YR | 25 | 1 | A | $12,000 |
| Exabeam SIEM | Exabeam SIEM Add-on - 1 Year Subscription Add-on for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-ADDON-50-GB-1-YR | 50 | 1 | A | $21,000 |
| Exabeam SIEM | Exabeam SIEM Add-on - 1 Year Subscription Add-on for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-ADDON-100-GB-1-YR | 100 | 1 | A | $42,000 |
| Exabeam SIEM | Exabeam SIEM Add-on - 1 Year Subscription Add-on for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-ADDON-500-GB-1-YR | 500 | 1 | A | $189,000 |
| Exabeam SIEM | Exabeam SIEM Add-on - 1 Year Subscription Add-on for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SIEM-ADDON-1000-GB-1-YR | 1,000 | 1 | A | $363,000 |

### Product - Fusion

| Product - Fusion | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-50-GB-1-YR | 50 | 1 | A | $51,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 75 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-75-GB-1-YR | 75 | 1 | A | $72,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-100-GB-1-YR | 100 | 1 | A | $88,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 150 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-150-GB-1-YR | 150 | 1 | A | $122,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 200 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-200-GB-1-YR | 200 | 1 | A | $150,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 250 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-250-GB-1-YR | 250 | 1 | A | $185,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 300 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-300-GB-1-YR | 300 | 1 | A | $210,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 350 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-350-GB-1-YR | 350 | 1 | A | $244,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 400 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-400-GB-1-YR | 400 | 1 | A | $273,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 450 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-450-GB-1-YR | 450 | 1 | A | $307,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-500-GB-1-YR | 500 | 1 | A | $325,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 600 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-600-GB-1-YR | 600 | 1 | A | $387,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 700 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-700-GB-1-YR | 700 | 1 | A | $450,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 800 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-800-GB-1-YR | 800 | 1 | A | $513,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 900 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-900-GB-1-YR | 900 | 1 | A | $575,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-1000-GB-1-YR | 1,000 | 1 | A | $598,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 1,250 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-1250-GB-1-YR | 1,250 | 1 | A | $758,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 1,500 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-1500-GB-1-YR | 1,500 | 1 | A | $869,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 1,750 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-1750-GB-1-YR | 1,750 | 1 | A | $1,029,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 2,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-2000-GB-1-YR | 2,000 | 1 | A | $1,119,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 2,500 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-2500-GB-1-YR | 2,500 | 1 | A | $1,390,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 3,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-3000-GB-1-YR | 3,000 | 1 | A | $1,640,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 3,500 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-3500-GB-1-YR | 3,500 | 1 | A | $1,911,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 4,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-4000-GB-1-YR | 4,000 | 1 | A | $2,161,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 4,500 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-4500-GB-1-YR | 4,500 | 1 | A | $2,432,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 5,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-5000-GB-1-YR | 5,000 | 1 | A | $2,625,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 6,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-6000-GB-1-YR | 6,000 | 1 | A | $3,145,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription for up to 7,000 GB Ingested per Day - includes Standard Success Plan | SAAS | FUSION-7000-GB-1-YR | 7,000 | 1 | A | $3,666,000 |
| Exabeam Fusion | Exabeam Fusion - 1 Year Subscription when daily ingests per day vary between Exabeam SIEM and Exabeam Security Investigation (custom quote only) | SAAS | FUSION | Custom | 1 | A | Custom |

### Product - Security Investigation

| Product - Security Investigation | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-50-GB-1-YR | 50 | 1 | A | $39,000 |
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-100-GB-1-YR | 100 | 1 | A | $66,000 |
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 300 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-300-GB-1-YR | 300 | 1 | A | $156,000 |
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-500-GB-1-YR | 500 | 1 | A | $244,000 |
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-1000-GB-1-YR | 1000 | 1 | A | $449,000 |
| Exabeam Security Investigation | Exabeam Security Investigation - 1 Year Subscription for up to 5,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-5000-GB-1-YR | 5000 | 1 | A | $1,950,000 |

### Product - Security Investigation Add-on GB/Day

| Product - Security Investigation Add-on GB/Day | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Investigation | Exabeam Security Investigation Add-on - 1 Year Subscription Add-on for up to 25 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-ADDON-25-GB-1-YR | 25 | 1 | A | $17,000 |
| Exabeam Security Investigation | Exabeam Security Investigation Add-on - 1 Year Subscription Add-on for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-ADDON-50-GB-1-YR | 50 | 1 | A | $28,000 |
| Exabeam Security Investigation | Exabeam Security Investigation Add-on - 1 Year Subscription Add-on for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-ADDON-100-GB-1-YR | 100 | 1 | A | $49,000 |
| Exabeam Security Investigation | Exabeam Security Investigation Add-on - 1 Year Subscription Add-on for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-ADDON-500-GB-1-YR | 500 | 1 | A | $202,000 |
| Exabeam Security Investigation | Exabeam Security Investigation Add-on - 1 Year Subscription Add-on for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SI-ADDON-1000-GB-1-YR | 1,000 | 1 | A | $386,000 |

### Product - Security Analytics

| Product - Security Analytics | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-50-GB-1-YR | 50 | 1 | A | $31,000 |
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-100-GB-1-YR | 100 | 1 | A | $52,000 |
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 300 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-300-GB-1-YR | 300 | 1 | A | $127,000 |
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-500-GB-1-YR | 500 | 1 | A | $192,000 |
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-1000-GB-1-YR | 1000 | 1 | A | $355,000 |
| Exabeam Security Analytics | Exabeam Security Analytics - 1 Year Subscription for up to 5,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-5000-GB-1-YR | 5000 | 1 | A | $1,557,000 |

### Product - Security Analytics Add-on GB/Day

| Product - Security Analytics Add-on GB/Day | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Analytics | Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 25 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-ADDON-25-GB-1-YR | 25 | 1 | A | $16,000 |
| Exabeam Security Analytics | Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 50 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-ADDON-50-GB-1-YR | 50 | 1 | A | $24,000 |
| Exabeam Security Analytics | Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 100 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-ADDON-100-GB-1-YR | 100 | 1 | A | $40,000 |
| Exabeam Security Analytics | Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 500 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-ADDON-500-GB-1-YR | 500 | 1 | A | $164,000 |
| Exabeam Security Analytics | Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 1,000 GB Ingested per Day - includes Standard Success Plan | SAAS | SA-ADDON-1000-GB-1-YR | 1,000 | 1 | A | $313,000 |

### Product - Not For Resale (NFR)

| Product - Not For Resale (NFR) | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Exabeam Security Log Management NFR | Exabeam Security Log Management NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only) | SAAS | SLM-NFR-50-GB-1-YR | 50 | 1 | N | $20,000 |
| Exabeam SIEM NFR | Exabeam SIEM NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only) | SAAS | SIEM-NFR-50-GB-1-YR | 50 | 1 | N | $23,000 |
| Exabeam FUSION NFR | Exabeam Fusion NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only) | SAAS | FUSION-NFR-50-GB-1-YR | 50 | 1 | N | $33,000 |
| Exabeam Security Investigation NFR | Exabeam Security Investigation NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only) | SAAS | SI-NFR-50-GB-1-YR | 50 | 1 | N | $21,000 |
| Exabeam Security Analytics NFR | Exabeam Security Analytics NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only) | SAAS | SA-NFR-50-GB-1-YR | 50 | 1 | N | $20,000 |

### Product - Long-term Search

| Product - Long-term Search | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Long-term Search | Long-term Search Add-on - 1 Year Subscription for one (1) TB capacity | SAAS | ADDON-LT-SEARCH-1-TB | | 1 | B | $1,200 |
| Long-term Search 50 TB Minimum | Long-term Search Add-on - 1 Year Subscription for one (1) TB capacity - Minimum of 50 TB required | SAAS | ADDON-LT-SEARCH-1-TB-50TB-MIN | | 1 | B | $1,100 |
| Long-term Search 100 TB Minimum | Long-term Search Add-on - 1 Year Subscription for one (1) TB capacity - Minimum of 100 TB required | SAAS | ADDON-LT-SEARCH-1-TB-100TB-MIN | | 1 | B | $990 |

### Product - Long-term Storage

| Product - Long-term Storage | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|

| Product - SLM | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Long-term Storage | Long-term Storage Add-on - 1 Year Subscription for one (1) TB capacity | SAAS | ADDON-LT-STORAGE-1-TB | | 1 | B | $500 |
| Long-term Storage 50 TB Minimum | Long-term Storage Add-on - 1 Year Subscription for one (1) TB capacity - Minimum of 50 TB required | SAAS | ADDON-LT-STORAGE-1-TB-50TB-MIN | | 1 | B | $460 |
| Long-term Storage 100 TB Minimum | Long-term Storage Add-on - 1 Year Subscription for one (1) TB capacity - Minimum of 100 TB required | SAAS | ADDON-LT-STORAGE-1-TB-100TB-MIN | | 1 | B | $420 |

| Product - Incident Responder | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Incident Responder | Incident Responder Add-on - 1 Year Subscription for one (1) seat - includes Standard Success Plan | SAAS | ADDON-IR-1-SEAT-1-YR | | 1 | A | $24,000 |
| Incident Responder MSSP | Incident Responder for Managed Security Service Provider (MSSP) - 1 Year Base Subscription - includes Standard Success Plan - tenants must be purchased separately | SAAS | IR-MSSP-BASE-1-YR | | 1 | A | $25,000 |
| Incident Responder MSSP | Incident Responder for Managed Security Service Provider (MSSP) - 1 Year Subscription for one (1) tenant - includes Standard Success Plan | SAAS | IR-MSSP-1-TENANT-1-YR | | 1 | A | $19,000 |

| Product - CrowdStrike Ingester | Description | Type | Product Code | Max GB | Years | Discount Category | Price/User |
|---|---|---|---|---|---|---|---|
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 1 to 500 users | SAAS | CSI-1-500-SAAS-1-YR | | 1 | A | $5.40 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 501 to 1,000 users | SAAS | CSI-501-1000-SAAS-1-YR | | 1 | A | $5.20 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 1,001 to 2,500 users | SAAS | CSI-1001-2500-SAAS-1-YR | | 1 | A | $5.00 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 2,501 to 5,000 users | SAAS | CSI-2501-5000-SAAS-1-YR | | 1 | A | $4.85 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 5,001 to 7,500 users | SAAS | CSI-5001-7500-SAAS-1-YR | | 1 | A | $4.70 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 7,501 to 10,000 users | SAAS | CSI-7501-10000-SAAS-1-YR | | 1 | A | $4.55 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 10,001 to 15,000 users | SAAS | CSI-10001-15000-SAAS-1-YR | | 1 | A | $4.40 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 15,001 to 20,000 users | SAAS | CSI-15001-20000-SAAS-1-YR | | 1 | A | $4.25 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 20,001 to 30,000 users | SAAS | CSI-20001-30000-SAAS-1-YR | | 1 | A | $4.10 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 30,001 to 40,000 users | SAAS | CSI-30001-40000-SAAS-1-YR | | 1 | A | $3.95 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 40,001 to 50,000 users | SAAS | CSI-40001-50000-SAAS-1-YR | | 1 | A | $3.80 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 50,001 to 75,000 users | SAAS | CSI-50001-75000-SAAS-1-YR | | 1 | A | $3.65 |
| SaaS Cloud CrowdStrike Ingester | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 75,001 to 100,000 users | SAAS | CSI-75001-100000-SAAS-1-YR | | 1 | A | $3.50 |
| SaaS Cloud CrowdStrike Ingestor | 1 Year Exabeam Software as a Service Ingester for CrowdStrike Subscription for 100,001 to 150,000 users | SAAS | CSI-100001-150000-SAAS-1-YR | | 1 | A | $3.35 |

| Product - Success Plan | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Success Plan | Premier Success Plan - 1 Year Subscription | Support | PREMIER-SUCCESS-1-YR | | 1 | A | 15% of Net |
| Success Plan | Premier Plus Success Plan - 1 Year Subscription | Support | PREMIER-PLUS-SUCCESS-1-YR | | 1 | A | 20% of Net |

| Product - Correlation Rules Add-on | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Correlation Rules Add-on for Exabeam Security Log Management | Correlation Rules Add-on for Exabeam Security Log Management - Subscription for one hundred (100) correlation rules | SAAS | SLM-ADDON-100-CR | | 1 | A | 5% of Net |
| Correlation Rules Add-on for Exabeam SIEM | Correlation Rules Add-on for Exabeam SIEM - Subscription for one hundred (100) correlation rules | SAAS | SIEM-ADDON-100-CR | | 1 | A | 5% of Net |
| Correlation Rules Add-on for Exabeam Fusion | Correlation Rules Add-on for Exabeam Fusion - Subscription for one hundred (100) correlation rules | SAAS | FUSION-ADDON-100-CR | | 1 | A | 5% of Net |
| Correlation Rules Add-on for Exabeam Security Investigation | Correlation Rules Add-on for Exabeam Security Investigation - Subscription for one hundred (100) correlation rules | SAAS | SI-ADDON-100-CR | | 1 | A | 5% of Net |
| Correlation Rules Add-on for Exabeam Security Analytics | Correlation Rules Add-on for Exabeam Security Analytics - Subscription for one hundred (100) correlation rules | SAAS | SA-ADDON-100-CR | | 1 | A | 5% of Net |

| Product - Education | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Security Analyst - Single seat Exabeam TDIR Training; Three (3) day Virtual Instructor Led Class (VILT) class. | The course covers Advanced Analytics, Incident Response, and Case Management training for Security Analysts. A three (3) day virtual course with a virtual instructor. Expires one (1) year from date of purchase. Courseware and lab access are included. The course is conducted over three (3) consecutive business days. Class is valued at 3 credits per single seat. | One-Time | EDU-2170-SINGLESEAT | | | D | $2,250 |
| Security Analyst - Exabeam TDIR Training; Three (3) day Dedicated Virtual Instructor Led Class class for up to 12 attendees | The course covers Advanced Analytics, Incident Response, and Case Management training for Security Analysts. A three (3) day Dedicated Virtual Instructor Led class for up to 12 participants. Expires one (1) year from date of purchase. Courseware and lab access are included. The course is conducted over three (3) consecutive business days. Class is valued at 18 credits. | One-Time | EDU-2170-DEDICATED-VIRTUAL | | | D | $13,500 |
| Security Analyst - On-site Exabeam TDIR Training - Three (3) day consecutive Instructor Led Virtual class; up to 12 attendees; plus T&E | The course covers Advanced Analytics, Incident Response, and Case Management training for Security Analysts. A three (3) day on-site instructor led class for up to 12 participants. Expires one (1) year from date of purchase. Courseware and lab access are included. The course is conducted over three (3) consecutive business days. Class is valued at 24 credits plus T&E. | One-Time | EDU-2170-ONSITE | | | D | $18,000 |
| Search, Dashboards, and Correlation Rules - Single Seat; Two (2) day Virtual Instructor Led class | Participants of this instructor-led course will gain the skills and knowledge to effectively use search, dashboard, and correlation rules in the Exabeam Security Operations platform. This course covers a variety of topics, including filtering events with searches, enhancing search capabilities with regular expressions, and using advanced built-in tools for custom searches. This Virtual Instructor Led Class lasts 2 days. Expires one (1) year from date of purchase. Class is valued at 2 credits per single seat. | One-Time | EDU-2201-SINGLESEAT | | | D | $1,500 |
| Search, Dashboards, and Correlation Rules - Dedicated Virtual; Two (2) day consecutive Virtual Instructor Led class for up to twelve attendees. | Participants of this instructor-led course will gain the skills and knowledge to effectively use search, dashboard, and correlation rules in the Exabeam Security Operations platform. This course covers a variety of topics, including filtering events with searches, enhancing search capabilities with regular expressions, and using advanced built-in tools for custom searches. Two (2) consecutive days of Virtual Instructor Led class for up to 12 participants. Expires one (1) year from date of purchase. Class is valued at 12 credits. | One-Time | EDU-2201-DEDICATED-VIRTUAL | | | D | $9,000 |
| Search, Dashboards, and Correlation Rules - On-Site; Two (2) day consecutive onsite class for up to twelve attendees; plus T&E | Participants of this instructor-led course will gain the skills and knowledge to effectively use search, dashboard, and correlation rules in the Exabeam Security Operations platform. This course covers a variety of topics, including filtering events with searches, enhancing search capabilities with regular expressions, and using advanced built-in tools for custom searches. Two (2) consecutive days of on-site class for up to 12 participants. Expires one (1) year from date of purchase. Class is valued at 16 credits plus T&E. | One-Time | EDU-2201-ONSITE | | | D | $12,000 |
| Administrating Advanced Analytics - One (1) day Instructor Led Virtual class | The course covers configuration,support and troubleshooting of Exabeam Advanced Analytics. One (1) day Virtual Instructor Led Class class. Expires one (1) year from date of purchase. Class is valued at 1 credit per single seat. | One-Time | EDU-3101-SINGLESEAT | | | D | $750 |
| Administrating Advanced Analytics - One (1) day Instructor Led Virtual class; up to 12 attendees | The course covers configuration,support and troubleshooting of Exabeam Advanced Analytics. One (1) day Virtual Instructor Led class for up to twelve attendees. Expires one (1) year from date of purchase. Class is valued at 6 credits. | One-Time | EDU-3101-DEDICATED-VIRTUAL | | | D | $4,500 |
| Administrating Advanced Analytics - One (1) day onsite class for up to 12 attendees. | The course covers configuration,support and troubleshooting of Exabeam Advanced Analytics.. One (1) day onsite class for up to twelve attendees. Expires one (1) year from date of purchase. Expires one (1) year from date of purchase. Class is valued at 8 credits plus T&E. | One-Time | EDU-3101-ONSITE | | | D | $6,000 |
| Administering Data Collection - Two (2) day consecutive Instructor Led Virtual class | Instructor-led course to teach how to collect/parse data and administer, configure, support, troubleshoot,optimize the Exabeam Site, Cloud and Context Collectors. Two (2) day Virtual Instructor Led class. Expires one (1) year from date of purchase.Class is valued at 2 credits per single seat. | One-Time | EDU-3201-SINGLESEAT | | | D | $1,500 |
| Administering Data Collection - Two (2) day consecutive Instructor Led Virtual class; up to 12 attendees | Instructor-led course to teach how to collect/parse data and administer, configure, support, troubleshoot,optimize the Exabeam Site, Cloud and Context Collectors. Two (2) day consecutive Virtual Instructor Led class for up to twelve attendees. Expires one (1) year from date of purchase. Class is valued at 12 credits. | One-Time | EDU-3201-DEDICATED-VIRTUAL | | | D | $9,000 |
| Administering Data Collection - Two (2) day consecutive onsite class for up to 12 attendees. | Instructor-led course to teach how to collect/parse data and administer, configure, support, troubleshoot,optimize the Exabeam Site, Cloud and Context Collectors. Two (2) day consecutive onsite class for up to twelve attendees. Expires one (1) year from date of purchase and is plus T&E. Expires one (1) year from date of purchase.Class is valued at 16 credits plus T&E. | One-Time | EDU-3201-ONSITE | | | D | $12,000 |
| Education Training Credit - 01 Credit | A single credit can be utilized towards Exabeam's training classes, valued at 1 credit per day per user. Classes can be purchased in equivalent number of credits. The credit expires one year from the date of purchase. | One-Time | EDU-UNIT-1 | | | D | $750 |
| Education Training Credit - 20 Credits | A bundle of TWENTY credits is available for utilization towards Exabeam's training classes, valued at 1 credit per day per user. Classes can be purchased in equivalent number of credits. The credits expire one year from the date of purchase. | One-Time | EDU-UNIT-20 | | | D | $14,700 |
| Education Training Credit - 50 Credits | A bundle of FIFTY credits is available for utilization towards Exabeam's training classes, valued at 1 credit per day per user. Classes can be purchased in equivalent number of credits. The credits expire one year from the date of purchase. | One-Time | EDU-UNIT-50 | | | D | $35,625 |
| Education Training Credit - 100 Credits | A bundle of ONE HUNDRED credits is available for utilization towards Exabeam's training classes, valued at 1 credit per day per user. Classes can be purchased in equivalent number of credits. The credits expire one year from the date of purchase. | One-Time | EDU-UNIT-100 | | | D | $67,500 |

| Product - Professional Services | Description | Type | Product Code | Max GB | Years | Discount Category | Price |
|---|---|---|---|---|---|---|---|
| Deployment Services Package for Exabeam Security Log Management | New deployment services Exabeam Security Log Management - to include application setup, use case configuration, data onboarding of up to ten (10) SUPPORTED Data Sources, rule tuning and data integrity/use case reporting. | One-Time | PS-DS-PKG-SLM | | | D | $64,640 |
| Deployment Services Package for Exabeam SIEM | New deployment services Exabeam SIEM - to include application setup, use case configuration, data onboarding of up to ten (10) SUPPORTED Data Sources, rule tuning, and data integrity/use case reporting. | One-Time | PS-DS-PKG-SIEM | | | D | $64,640 |
| Deployment Services Package for Exabeam Fusion | New deployment services Exabeam Fusion - to include application setup, use case configuration, data onboarding of up to ten (10) SUPPORTED Data Sources, rule tuning, and data integrity/use case reporting. | One-Time | PS-DS-PKG-FUSION | | | D | $70,265 |
| Deployment Services Package for Exabeam Security Investigation | New deployment services Exabeam Security Investigation - to include application setup, use case configuration, data onboarding of up to ten (10) SUPPORTED Data Sources, rule tuning, and data integrity/use case reporting. | One-Time | PS-DS-PKG-SI | | | D | $70,265 |
| Deployment Services Package for Exabeam Security Analytics | New deployment services Exabeam Security Analytics - to include application setup, use case configuration, data onboarding of up to ten (10) SUPPORTED Data Sources, rule tuning, and data integrity/use case reporting. | One-Time | PS-DS-PKG-SA | | | D | $70,265 |
| Deployment Services Supported Data Source Add-on | Exabeam SLM ADD-ON Supported Data Source - Data onboarding of one (1) SUPPORTED Data Source for Exabeam SLM. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-SLM | | | D | $4,090 |
| Deployment Services Supported Data Source Add-on | Exabeam SIEM ADD-ON Supported Data Source - Data onboarding of one (1) SUPPORTED Data Source for Exabeam SIEM. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-SIEM | | | D | $4,090 |
| Deployment Services Supported Data Source Add-on | Exabeam FUSION ADD-ON Supported Data Source - Data onboarding of one (1) SUPPORTED Data Source for Exabeam FUSION. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-FUSION | | | D | $4,090 |
| Deployment Services Supported Data Source Add-on | Exabeam Security Investigation ADD-ON Supported Data Source - Data onboarding of one (1) SUPPORTED Data Source for Exabeam SI. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-SI | | | D | $4,090 |
| Deployment Services Supported Data Source Add-on | Exabeam Security Investigation ADD-ON Supported Data Source - Data onboarding of one (1) SUPPORTED Data Source for Exabeam SI. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-SA | | | D | $4,090 |
| Deployment Services Supported Data Source Add-on | CUSTOM ADD-ON Data Source onboarding of one (1) CUSTOM Data Source. Does not include application setup, use case configuration, or operationalization. | One-Time | PS-DS-ADDON-LOG-CUSTOM | | | D | $3,650 |
| Deployment Services Incident Responder Configuration | Configuration of Exabeam IR. Includes configuration of up to five (5) Exabeam Service Integrations, and creation of up to five (5) Service Integration Playbooks. | One-Time | PS-DS-IR-ADDON | | | D | $20,440 |
| Time and Materials | Professional Services Time and Materials SKU sold per day increment, minimum of five (5) days. | One-Time | PS-DS-TIME-1-DAY | | | D | $3,500 |
| Time and Materials | Partner Assistance Service, Professional Services Time and Materials SKU sold per day increment. | One-Time | PS-EA-PARTNERASSIST-SVC | | | D | $1,750 |
| Resident Engineer | Dedicated Resident Engineer (Annual) | One-Time | PS-PM-DEDICATED-RE | | | D | $480,000 |
| Resident Engineer | Partial Resident Engineer (Annual) | One-Time | PS-PM-PARTIAL-RE | | | D | $130,000 |