Prescriptive Data Solutions, LLC

APPENDIX C – PRICING INDEX

DIR-CPO-4869

PRODUCTS	
PRODUCT BRAND	Discount % off
Armis	5%
Bitdefender	12.5%
CloudFlare	10%
Cohesity	25%
Cymulate	5%
Exabeam	15%
Fluency	10%
Fortinet – Hardware, Software and Licensing	20%
Fortinet – All other	10%
Mimecast	5%
Palo Alto Platforms and Accessories	20%
Palo Alto Software bundles and add-ons	10%
Palo Alto – Core Subscriptions and Support	15%
SentinelOne	10%
Swimlane	10%
Tanium – Core Software	10%
Tanium – End Point Protections Subscriptions	4%
Tenable - Hardware	6%
Tenable - Software	10%
Tenable - Nessus New	10%
Tenable - Nessus Renewal	5%
Varonis - Security Subscriptions - SaaS	9.3%
Varonis - Software Licensing	4.28%

RELATED SERVICES	
RELATED SERVICE NAME	**Discount % off**
Bitdefender - Support	5%
Cohesity – Installation, Training, and Support	10%
Cymulate – Implementation	2%
Exabeam – Support, Deployment, Product Health Check, and Training	15%
Extrahop – Maintenance and Support	7%
Fortinet – Support, Training, Technical	7%
Mimecast – Support and Implementation	5%
Palo Alto – Support	10%
SentinelOne - Support	5%
Tanium – Support, Installation, and Training	3%
Tenable – Related Services	10%
Tenable – Training (on site and virtual)	7%

SERVICES			
SERVICES	**SERVICE DESCRIPTION**	**Unit of Measure**	**Discount % off**
Prescriptive Risk and Discovery Service	Cyber Security Discovery, Assessment and Testing	Hour	10%
Prescriptive Secure Infrastructure Services	Secure Infrastructure Design and Implementation	Hour	10%
Prescriptive Incident Response Services	Emergency Incident Response, remediation	Hour	10%
Prescriptive Cyber Security Audit Services	Security and Compliance Audits	Hour	10%
Prescriptive Security Operations Training	SOC assessments, policy and procedure development	Hour	10%
Prescriptive Security Hygiene Services	Workforce and End User training and enablement	Hour	10%

ADDITIONAL VOLUME DISCOUNTS			
BRAND NAME	**BY QUANTITY**	**FREQUENCY**	**ADDITIONAL DISCOUNT**
Tanium Inc.	5,001 - 10,000 licenses of Software	Per Order	add 5%
Tanium Inc.	10,001 - 15,000 licenses of Software	Per Order	add 8%
Tanium Inc.	15,001 - 20,000 licenses of Software	Per Order	add 12%
Tanium Inc.	20,001 - 25,000 licenses of Software	Per Order	add 20%
Tanium Inc.	25,001 - 50,000 licenses of Software	Per Order	add 28%
Tanium Inc.	50,001 - 75,000 licenses of Software	Per Order	add 35%
Tanium Inc.	75,000+ licenses of Software	Per Order	add 42%

** Additional Tenable volume discounts are also available. Contact the Vendor Contract Manager for details.

End of Appendix C